



# Export Training Programme

**Cost: Member Rate - £396.00 (inc VAT) Non Member Rate - £456.00 (inc VAT)**

## Export Procedures & Documentation

### Topics Covered :

- Quotations, Proforma Invoices, Commercial Invoices, CCVO
- Certificates of Origin, EC & Arab British, Certification & Legalisation
- Preference & Origin Rules, EUR-1, ATR
- PreShipment Inspection, Packaging Restrictions
- Transport Documents, Airwaybills, Bills of Lading, CMR Notes
- Export Customs Clearance Entries SAD/C88
- Intrastat Despatch, EC Sales List
- Brief reference to UCC and its effect on exports out of the EU

## Incoterms & Export Licence Controls

### Topics Covered :

- Incoterms 2010 in depth : EXW, FAS, FCA, FOB, CPT, CFR, CIP, CIF, DAT, DAP, DDP.
- Delivery & transfer of risk
- Cost build up
- Insurance Issues
- Export Licences & the SPIRE system
- DBIES (Department for Business, Energy & Industrial Strategy)
- ECO (Export Control Office)
- Different types of Licence
- End User Undertakings

## Finance Options Focusing on Letters of Credit

### Topics Covered:

- L/C Formats & Types, Irrevocable & Confirmed
- Opening & Advising Procedures, Presentation of Documents & Time Constraints
- L/C Receipt & Checking & Amendments
- Sight & Term, Reimbursement
- Part Shipment, Stage Payment, Service L/Cs
- L/C Types, including Back to Back, Transferable, Revolving, Standby
- UCP 600 Customs & Practice for Documentary Credits
- Documentary Collections, Consigning, Protesting
- UCP522 Rules for Documentary Collections

## Import: Customs, Compliance & Savings

### Topics Covered :

- Import Customs Clearance Entries SAD/C88
- Tariff & Classification, Commodity Codes & CPC Codes
- Payment of Duty & Import VAT
- Duty Reduction due to Preference Origin
- Duty Increase due to Anti Dumping
- ATA Carnets, IPR, OPR, RGR, End Use, Customs Warehousing
- Intrastat SSD & ECSL
- Essential Record Keeping
- Union Customs Code (UCC)
- Authorised Economic Operator (AEO)

## Customs Special Procedure focusing on IP and OP

### Topics Covered :

- Import and Export Customs Clearance Entries SAD/C88
- Tariff & Classification, Commodity Codes & CPC Codes
- Eligible disposal & Rate of Yield & MCP/SCP
- Relief from Customs Duty, Import VAT
- Equivalence, Prior Export Equivalence, with or without Triangulation
- IPR Simplified & Authorisation
- Economic Codes, Usual Forms of Handling
- Standard Exchange System
- Other Customs Regimes; ATA Carnets, RGR, End Use, Customs Warehousing

## Rules of Origin : Preferential and Non-Preferential

### Topics Covered :

- Wholly produced & Sufficiently Processed, Last Substantial Transformation
- Origin Rules for Change of Origin
- HS Codes & Tariff Headings & Chapter Digits
- Tariff & Preferential Duty Rates
- EUR-1, Low Value Invoice Declaration
- Approved Exporter Status
- Originating Material and Non-Originating Material
- ATR & Free Circulation
- Free Trade Agreements
- GSP, Pan-European Mediterranean
- Cumulation : Bilateral & Diagonal & Full
- Donor Country

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